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Focused on the Customer Discovery step, The Entrepreneur's Guide to Customer Development is an easy to follow guide for finding early adopters, building a Minimum Viable Product, finding Product-Market fit, and establishing a sales and marketing roadmap.

The Entrepreneur's Guide to Customer Development: A cheat

Entrepreneurship can be an exciting adventure, and if you're young it might be easier than you think. This course has four key objectives. 1. Describe the fundamentals of entrepreneurship . 2. Identify the options for doing business that are ideal for young entrepreneurs . 3. Explain the first steps to starting your business . 4.

Young Entrepreneurs-An Essential Guide to Starting Your

A cheat sheet to The Four Steps to the Epiphany The Entrepreneur's Guide to Customer Development by Brant Cooper & Patrick Vlaskovits Foreword by Steven Gary Blank Customer

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